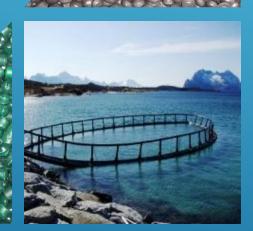
WASTE HANDLING VALUE CHAIN

FROM MARINE PLASTIC WASTE TO SECONDARY RAW MATERIAL



Matmortua waste handling facility



- Since 1979
- 25 employees
- Handling Industrial waste
 - Sorting facility
 - Transportation
 - Demolition crew
 - Shredding crew
- 8000 tonnes in circulation 2017



Matmortua waste handling facility





- Since 2017
- 3 employees
- Granulation of plastics
- 200 tonnes turnover 2017

Matmortua location



Matmortua

- Close to «Highway 1»
- North of us:
 - Maritime industry and aquaculture
 - Big volumes of high quality plastic waste
 - Expensive transportation
- South of us:
 - Infrastructure
 - Plastic industry

Focusing on the plastics -where is our raw material?



Timeline

- 2008 -Shredding machine
 Transporting to Matmortua
 Shredding at Matmortua
- > 2010 Shredder rebuild, making it mobile
- 2011 -Launching «Merdekampanjen»
 Campaign with NOFIR
 Complete waste handling solution
- 2017 -Test production granulate



The Cage Campaign -Merdekampanjen



- Cage pipes
- Walkways
- Feeding pipes
- EPS inside pipes

NOFIR

Ropes and nets



The Cage Campaign -Merdekampanjen



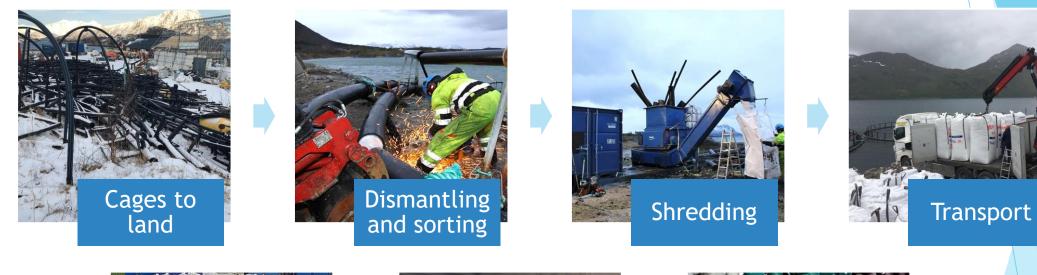
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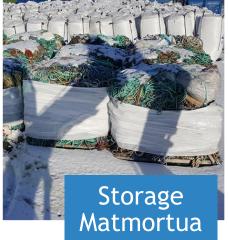
NOFIR

Ropes and nets



Process chain









Campaign overview



Customers

- Fish farmers
- Waste handling facilities

Success factors

- Volumes of high quality plastic
- Efficient transportation
 - Making it a complete service solution
 - Customer convenience
 - «Doing the dirty work»

Challenges in the value chain



Transportation costs Keeping it profitable



Waste quality control



Managing heavy equipment in remote locations



Selling granulate without guaranteeing spesific material properties

Granulate



Underground pipes EPS HDPE PS IBC-bins HDPE

PP big bags PP RopesFish farming cagesPP/PEHDPE

Customer products

► HDPE

Producing pipes

- Drain pipes
- ► Fish farming feeding pipes
- Pressure-tested undergound pipes

PP

- Cable protection sheets
- Chairs
- Frames sunglasses





Barrier: Waste management regulations

Regulations for Landfill

All waste shall be processed before landfill disposal.

Exception

No socio-economically profitable recycling measures Landfill disposal of plastic waste in Northern Norway -Legal due to transportation costs

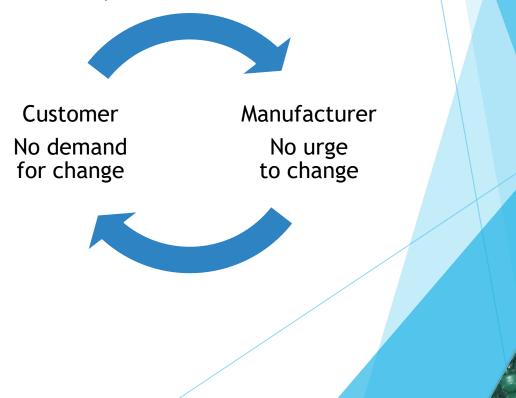
-It's being treated as garbage, although it is a valueable resource

We need a change in mindset

Turning from recycleable plastics as problem waste

to valueable raw material, worth the effort of recycling

Customer not **aware** of recycled alternative

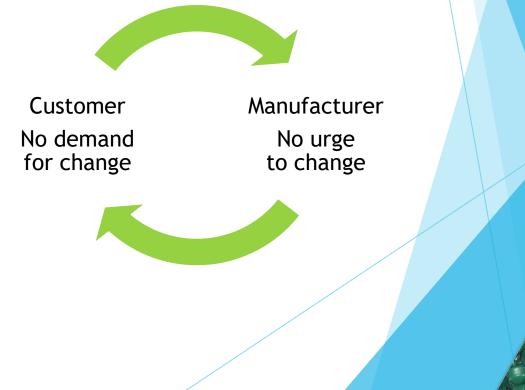


We need a change in mindset

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Customer **aware** of recycled alternative



Where do we continue?

Fractions

- HDPE cages and feeding pipes
- Ropes
- Non-maritime fractions



- Closing the loop
 - Returning granulate to origin manufacturers
- Continuing delivering service and quality



- Becoming a competent national cluster in the field of recycling plastics
 - Our own testing equipment

Thank you for your attention



